

Career Opportunities



Manning Search Group LLC

Search Consultants

Career Opportunities

Search Consultants



Roger Manning

President



Career Opportunities

Healthcare Search Consultants



Cathy Montgomery-Manning

VP of Operations



Introduction to the Manning Search Group LLC

- Healthcare / Medical
- 100+ years experience
- Search & Recruitment
- Nationwide Markets
- Middle & Executive
- Sales & Marketing
- Operations, Financial, Reimbursement, Clinical, IT, Logistics

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Other Dynamic Industry Expansion

- Aerospace / Engineering
- Automotive Manufacturing / Engineering
- Banking / Finance / Accounting
- Chemical Manufacturing
- Construction Projects / Architects / Engineering
- Logistics Management / Supply Chain
- Software Development / Data Management
- Technology

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is seeking new Search Consultants...

- Who have Current Healthcare /Medical Industry Experience / or other targeted dynamic industries
- Who have Hiring and People Management Experience
- Who have Strong Interpersonal Communication Skills
- Who have Desire & Driven to Succeed

What Attributes Are Needed...

- Ability to Stay Focused On the Essential
- Ability to Stay On the Phone
- Ability to Interview & Ask Good Questions
- Ability to Listen Well
- Driven & Achievement Orientated Person
- Strong Follow Up Skills
- Ability to Close The Deal

More Attributes Are Needed...

- Ability to Work Well On Own
- Strong Organizational Skills
- Consultative Sales Style & Presentation
- Desire to Earn High Commission Income

What You Must Ask About Yourself?

- Have I achieved specific industry expertise?
- Am I credible & respected for my experience?
- Do have multiple industry contacts to begin networking?
- Can I apply this industry knowledge and contacts into developing new clients for search & recruitment?
- Do I have confidence in my performance and willing to blame no one but myself for failure?
- Do I truly want to have no limits on my income as compared to past jobs?
- Do I truly want to have a balanced life professionally and personally?

Healthcare Industry Clients Served

- Acute Care / Hospital Health Systems
- Disease / Information Management
- Home Health Care (Nursing, RT/DME, Home Infusion Therapy, rehab)
- Managed Care Organizations
- Medical Manufacturers-equipment, devices
- Physician Practice Management /Surgery Centers/ Ancillary Health Services

Most Common Positions Filled...



- Sales- all levels
- Director level management and above in...
 - Operations & Administration
 - Finance, Accounting or Reimbursement
 - Clinical
 - Sales & Marketing

What MSG Provides Its Search Consultants...

- Training in Search & Recruitment
- Affiliation with Industry Search Team
- Strong Industry Recognition
- Shared Job Orders
- Benefits Package / Expenses Paid
- 40-50% Commission Rate
- Future Opportunity to Become An Affiliate Company to MSG

MSG Provides for it's Search Consultants

- Web Site Recognition



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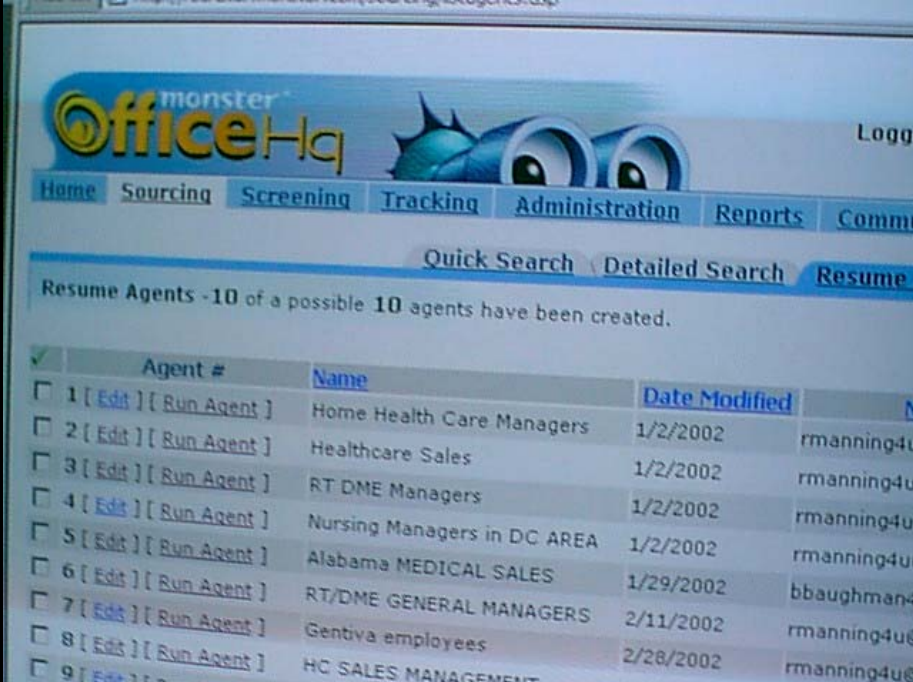
MSG Provides for it's Healthcare Search Consultants



- Web Site Jobs Listings

MSG Provides for it's Healthcare Search Consultants

- Internet Job Boards



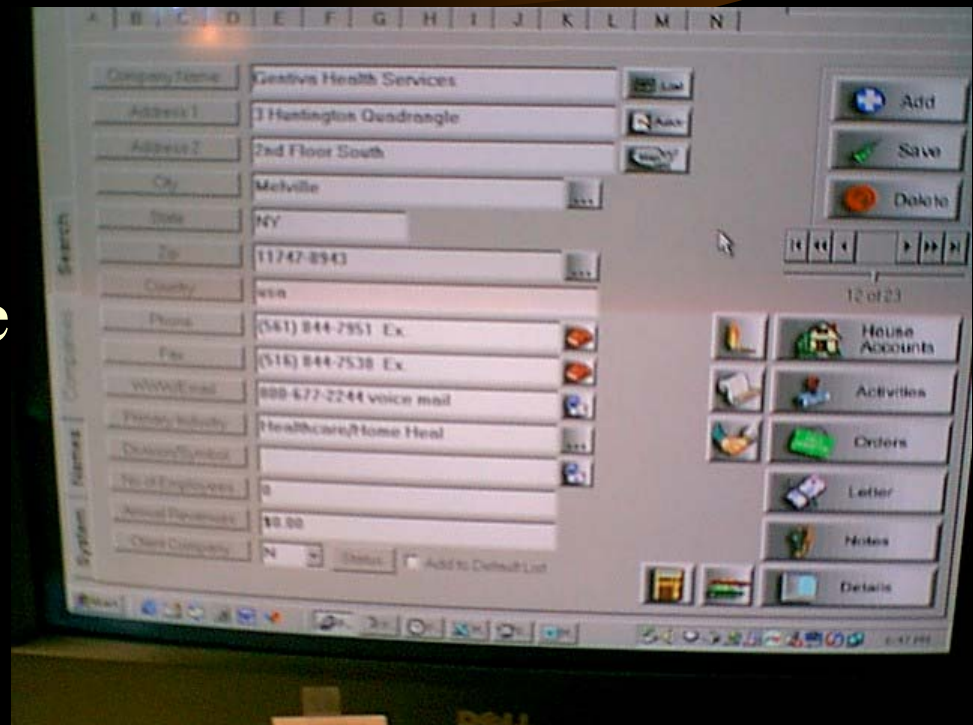
The screenshot shows the 'monster OfficeHq' web application interface. At the top, there is a navigation menu with options: Home, Sourcing, Screening, Tracking, Administration, Reports, and Comm. Below the navigation menu, there are links for 'Quick Search', 'Detailed Search', and 'Resume'. The main content area displays a message: 'Resume Agents - 10 of a possible 10 agents have been created.' Below this message is a table with columns for 'Agent #', 'Name', and 'Date Modified'. The table contains 10 rows of agent information, each with a checkbox, an 'Edit' link, a 'Run Agent' link, the agent name, the date modified, and a user identifier.

<input checked="" type="checkbox"/>	Agent #	Name	Date Modified	
<input type="checkbox"/>	1	Home Health Care Managers	1/2/2002	rmanning4u
<input type="checkbox"/>	2	Healthcare Sales	1/2/2002	rmanning4u
<input type="checkbox"/>	3	RT DME Managers	1/2/2002	rmanning4u
<input type="checkbox"/>	4	Nursing Managers in DC AREA	1/2/2002	rmanning4u
<input type="checkbox"/>	5	Alabama MEDICAL SALES	1/29/2002	bbaughman4
<input type="checkbox"/>	6	RT/DME GENERAL MANAGERS	2/11/2002	rmanning4u8
<input type="checkbox"/>	7	Gentiva employees	2/28/2002	rmanning4u8
<input type="checkbox"/>	8	HC SALES MANAGEMENT		rmanning4u8
<input type="checkbox"/>	9			
<input type="checkbox"/>	10			

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MSG Provides for it's Healthcare Search Consultants

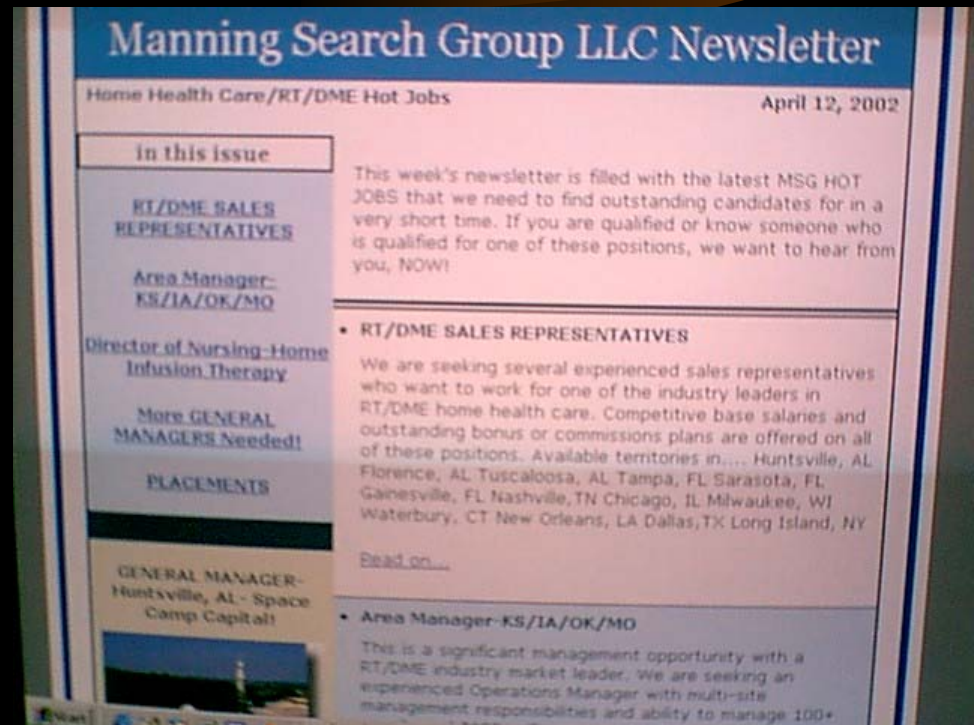
- Proprietary Data Base



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MSG Provides for it's Healthcare Search Consultants

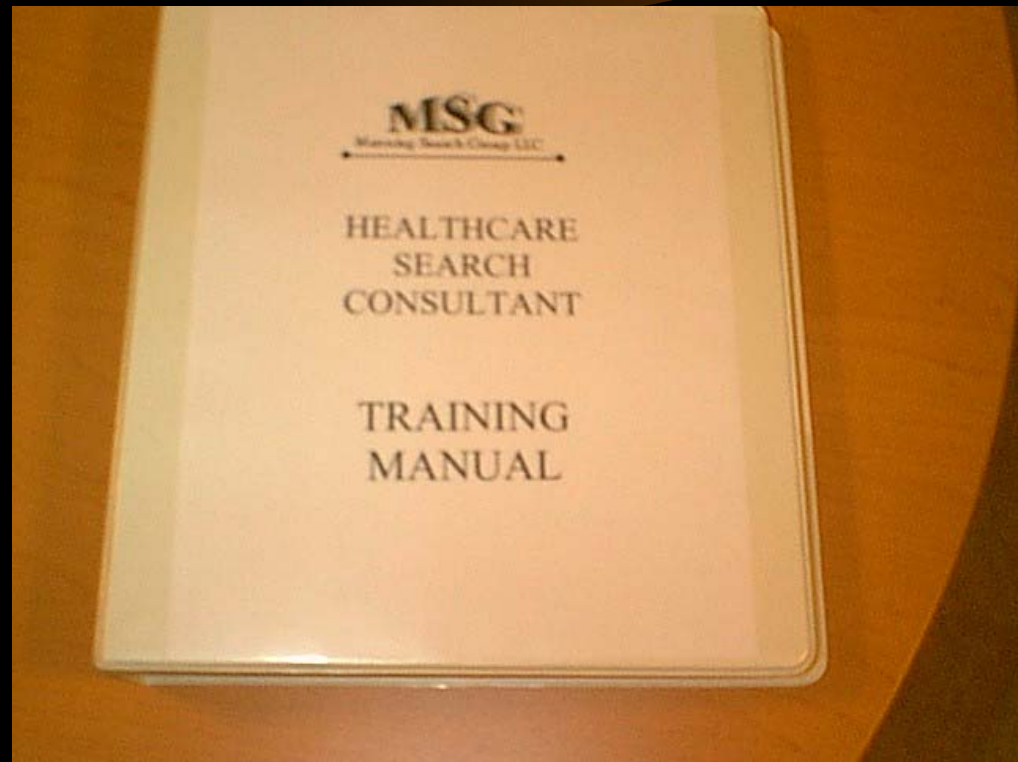
- e-newsletter
Marketing



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MSG Provides for it's Healthcare Search Consultants

- Central Support Services....



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MSG Provides for it's Off-Site Search Consultants

- Central Support Services
 - Administrative Assistance
 - Letters, Fee Agreements, Job Postings, Internet Searches, Special Projects, e-news
 - Long Distance Phone Charges Paid



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You Should Know...

- 100% Commission
- Could Take 90 days
- Paid Once MSG is
Paid by Client
- Signed Non-Compete
Employment
Agreement
- Terms of Service-15
days

Your Rewards...



- Respected Career in
Multi-Billion \$
Industry
- High Income Potential
- Unlimited Income
Potential
- Increased Industry
Knowledge

Your Rewards...



- Building Your Own Business
- Member Of A Strong Search Team
- Flexibility & Personal Life
- Truly Helping People Improve Their Lives

Want to Apply?

Send Your Resume and Introduction Letter to:

Roger Manning

Manning Search Group LLC

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